Medical Technology Association of NZ Industry (MTANZ) Code of Practice (Edition 7) flowcharts: Clause 5.9 Hospitality

This flowchart summarises the Medical Technology Industry Code of Practice's provisions on providing Hospitality during interactions with Healthcare Professionals. It should be read in conjunction with the Code.

Is the Hospitality an occasional courtesy? — No

↓ Yes

Is the Hospitality incidental to the genuine presentation of scientific, educational or commercial information and provided in a way that is conducive to the presentation? — No

↓ Yes

Is the Hospitality taking place in a setting that is conducive to bona fide scientific, educational or business discussions and not chosen because of its leisure or recreational facilities? — No

↓ Yes

Does the Hospitality include any Entertainment?*
* including sporting events, musical and other entertainment — Yes

↓ No

Is the Hospitality modest in value?*
*When assessing this issue, companies should consider not only the cost but whether public would consider venue and arrangements to be modest — No

↓ Yes

Is the Company only paying for Hospitality for those who participated in and have a genuine professional interest in the information being shared in the meeting? — No

↓ Yes

Has the Company ensured that sales of Medical Technology are made on the basis of efficacy, safety, quality, price and service and never on the basis of a Healthcare Professional receiving payments, gifts or Hospitality? — No

↓ Yes

The Hospitality can be sponsored under the Code

The Hospitality cannot be sponsored under the Code.